Developing a Corporate Governance Code

W. Richard Frederick
Consultant to the IFC/World Bank

What is a code of corporate governance?

What types of governance codes are there?

- They can address companies:
 - Listed companies
 - Unlisted companies
 - Small and medium-sized companies
 - Family-owned businesses
 - State-owned enterprises
- They can address governments
- They can be national or international

Types of governance codes

- By function:
 - Audit committees
 - Internal audit
 - Remuneration
 - Disclosure

Types of governance codes

- By sector:
 - Corporate
 - Individual company code
 - Code for the corporate sector
 - Banks
 - Financial intermediaries
 - Service providers
 - Public sector

What issues are covered by general governance codes?

- 1. Fair treatment of shareholders
- The role of the board of directors and board members
- 3. Disclosure, reporting, verification
- 4. Relations with stakeholders

What values do codes communicate?

- 1. Fairness
- 2. Accountability
- 3. Transparency
- 4. Responsibility

How do codes relate to existing law and regulation?

Law:

- Minimum standard
- Legislated
- Mandatory
- Cumbersome

Code:

- Best practice
- Result of consensus
- Voluntary
- Flexible
- Code can be a complement to law

What is the content of a code for unlisted companies (SMEs)?

- ► Family relations/family councils
- ▶ Basic documents/formalizing structures
 - Family charter
 - Basic rights
- ▶ Clear definition of roles of:
 - CEO
 - Family members
 - Non-family employees
- Succession
- ▶ Basic prohibitions:
 - Use of company assets for own purposes
 - Hiring of incompetent family members
- Greater emphasis on stakeholders (banks, suppliers, employees)

Discussion

- Questions from the floor
- Questions to the group:
 - What is more effective in Yemen: law or best practices?
 - What speaks for/against a Yemeni code?
 - What governance problems need to be resolved in Yemen?

Development of a code

What enterprises could be addressed by a code in Yemen?

- Listed companies
- Unlisted companies
- Small and medium-sized companies
- Family-owned businesses
- State-owned enterprises
- Banks

Who should draft a Yemeni code?

- Legislator
- Regulator
- Stock exchange
- Institutional investors
- Professional organizations
- Mixed groups

What should be included in an corporate governance code?

What are the factors that contribute to success or failure?

- Factors outside of our control:
 - Economic environment
 - Timing
 - Political support
 - Corporate support
- Factors under our control:
 - Commitment
 - Quality of work
 - Organization
 - Inclusiveness
 - Creating a continuing process not a paper
 - Support after the drafting is completed

Discusssion

- Questions from the floor
- Questions to the group:
 - Who should draft a Yemeni code?
 - Who else should be consulted?
 - What do we need to include?
 - What will determine our success or failure?

Enforcement of codes

How can one enforce a governance code?

- Law
- Regulation
- Listing rules
- Comply or explain
- Ratings and rankings
- Recognition/reward systems

Discussion

- Questions from the floor
- Questions to the group:
 - Can a voluntary code work in Yemen?
 How?
 - How could a Yemeni code be enforced/empowered?
 - How can we encourage change in general?

Summary

- ▶ Many types of codes and many different forms
- Basic questions need to be answered before starting
- ▶ Some questions have been answered today:
 - 1. A code could work in Yemen
 - 2. A Yemini code should focus on SMEs
 - 3. Pre-requisites exist
 - 4. Drafting should be headed by private sector with public sector as a key partner
 - 5. Enforcement will be voluntary
- ▶ Basis for terms of reference
- ▶ The product is the process