

# **Advocacy in NGO law - CEE and NIS examples**

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# Context analysis (NIS)

- Restrictions on Freedom of Association and other fundamental freedoms
- NGOs seen as suspicious, a threat
- NGO sector weak & fragmented
- Media serving government interests
- Public not interested
- ...

# Recent Laws Restricting Civil Society – NIS

- Russia
- Kazakhstan
- Uzbekistan
- Tajikistan
- Belarus
- Moldova

# Russia

- 2005 Tax Code Amendments
  - Restrictive provisions eliminated
  - Preferences relating to human right protection added
- 2006 NGO Law
  - Original Draft had been improved 80%
  - However, remains restrictive
- 2007 Law on Endowments

# Kazakhstan

2005 - Preventing Two Restrictive Anti-  
NGO Draft Laws:

- On *Foreign and International NGOs in Kazakhstan*
- On *Amendments to Some Legal Acts on NGOs in Kazakhstan*



# How Did it Happen?

- ❑ Learning about government's agenda
- ❑ Coalition of Russian NGOs
- ❑ Finding allies within government and parliament
- ❑ Engaging international stakeholders
- ❑ Utilizing comparative law research to build up arguments



# Context analysis (CEE)

- Fundamental freedoms guaranteed on paper but not fully respected
- Democratic institutions weak
- High level of corruption
- Fiscal restrictions due to economic downturn
- NGOs seen as irrelevant
- NGO sector weak & fragmented
- Media serving political party interests
- Public not interested
- ...

# Recent Advocacy Efforts of Civil Society – CEE

- Adoption of NGO law – Serbia, Kosovo, Macedonia
- Adoption of foundation law – Croatia, Hungary
- Financing of NGOs – Hungary, Croatia, Macedonia, Bulgaria
- Participation of NGOs in decision-making and in EU policy making – Romania, Hungary, Macedonia, Croatia, Balkan region

# Learning points based on advocacy efforts in NIS and CEE

# Setting up a clear and realistic goal

- Minimum – e.g. getting rid of most harmful provisions
- Maximum – e.g. avoid adoption of the law
- Short term and long term goals
- Other goals: dismissing government official, preventing and stopping bad implementation practices, etc.

# Power-mapping

- Who has authority? (formal and informal)
- Who has influence over decision makers?
- Who are affected by the law?
- Who will be our potential allies?
- Who will be opposed?



# Decision makers

- ❑ No legislation can be changed without the parliament and/or government
- ❑ Learn about the government's agenda: why it proposes the law, what problems it is trying to address (declaratory and real)
- ❑ Learn about related governments' agendas.
- ❑ Identify government bodies and officials who are decision-makers.
- ❑ Identify the specific government body and the official(s) in charge and learn everything you can about them.
- ❑ Sometimes you can identify unexpected allies within government and parliament if you manage to match their interests and needs with your agenda.

# Allies among decision-makers

- Government is not a “monolith” - it all comes down to people.
- Find allies among the government, parliament, and other decision-makers, and/or
- Find allies among other stakeholders who can influence decision makers (business, certain NGOs/GONGOs, media, international organizations and other governments).

## Allies among peers

- Need to find and engage those affected by the laws.
  - NGOs, various interest groups, businesses, vulnerable people etc.
- Agree on roles and responsibilities in the coalition; be ready to compromise.
- Building a coalition requires effort but is worth it.

# Developing a message

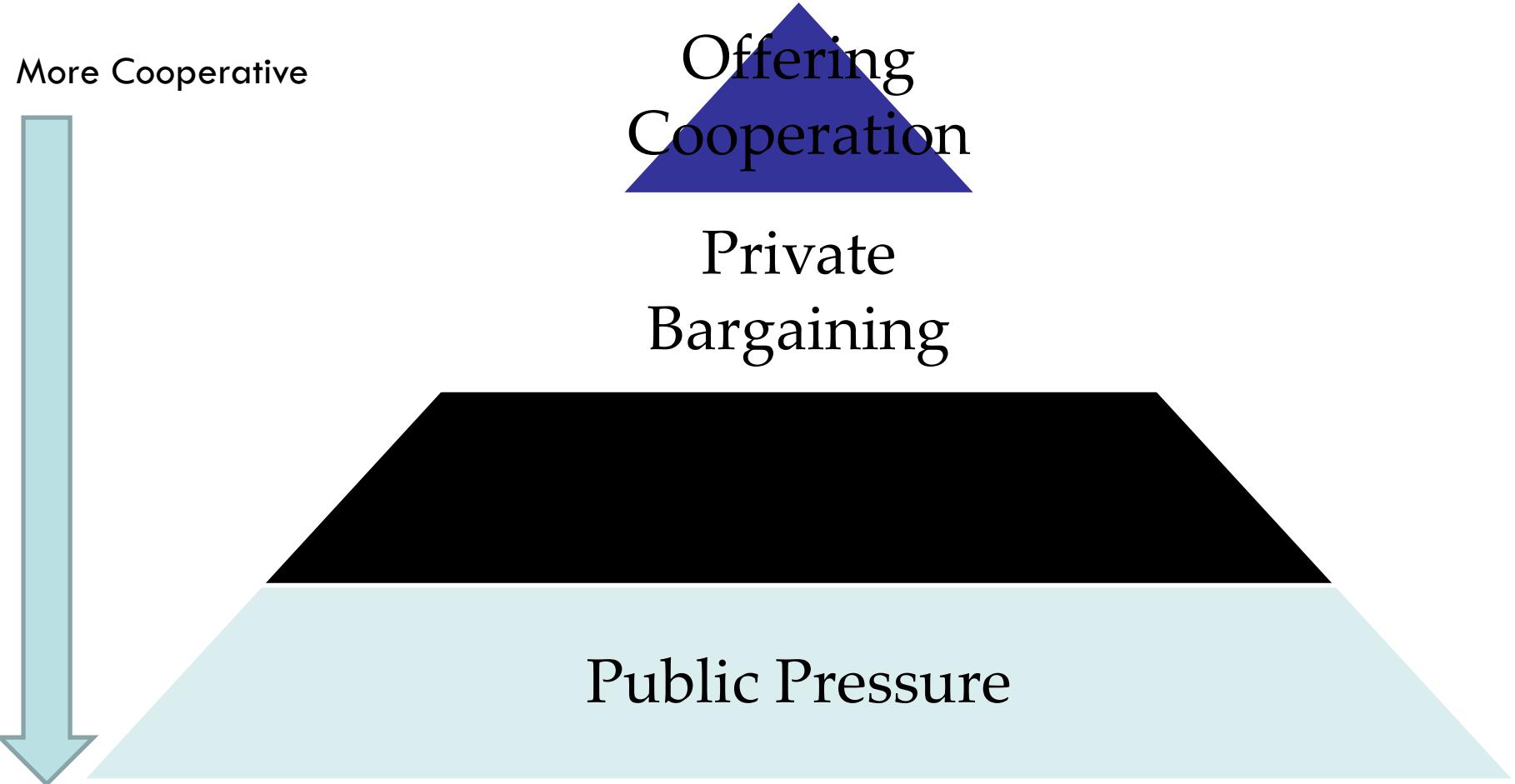
- ❑ What action is needed?
- ❑ Why – argumentation is key!
- ❑ Although you may think your message is the same, the way it is crafted has to be tailored to what your audience is ready to hear.
- ❑ Always be truthful, but remember that how your message is delivered (and by who!) matters
- ❑ Most advocacy messages have two components:
  - An appeal to what is “right”
  - An appeal to the audience’s self-interest

# Developing a message

Example from Hungary:

- Government took away 50% of financing from NGOs running disability services, while it maintained the level of financing in its own institutions
- Instead of rights-based arguments, the central message was:
- “10,000 citizens are worth only half than the others to the government”

# How Can We Get Them To Hear It?



# A mix of advocacy tools

- Policy work (do the job for the government...)
  - Research, impact assessment, policy alternatives
- Direct and indirect lobbying
- International pressure
- Strategic litigation (domestic and int'l)
- Strategic work with the media
- Public awareness raising (creativity!)
- “Grassroots” advocacy (internet!)
- Petitions and demonstrations



# Are you watching Poznan?

UN Climate conference, Poznan, 1 - 12 December 2008





# Setting up an action plan

- Find the text of the law
- Try to make sure that you can follow changes to the draft
- Learn about the legislative process and timing and plan your campaign accordingly
- Do not fight institutions, fight people
- Be creative; whenever possible, go outside the experience of your opponent

Thank you!

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